

EDUCATION
COMMUNITY

National AIDS Education & Services for Minorities

INTEGRITY

VISION

DEDICATION

2004—2005 ANNUAL REPORT

COMPASSION

PRIDE



Mission

Mission

To educate communities of color (primarily African Americans) on the facts about HIV/AIDS (Education/Prevention) and to make healthcare and social services available to people of color with early or advanced stages of HIV/AIDS regardless of sexual orientation.

Vision

Vision

To provide awareness, education and counseling on the prevention of HIV/AIDS to communities of color, particularly African Americans; to provide assistance in accessing health care and social services for clients with HIV to better manage health issues; to provide direct services, referrals, counseling and testing, and effective prevention messages to communities at risk for the transmission of HIV/AIDS.

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Understanding the NAESM Logo:

Red: Represents the Blood of the people lost to AIDS.

Yellow Sun: Represents Hope! Hope that each new day brings us closer to an end of the epidemic.

Blue Book: Represents Knowledge about HIV Prevention, your HIV status, how to take care of your self and treatment.

A Message from our founder & CEO



Welcome to our 2004 – 2005 Annual Report. It is my pleasure to present to you an overview of National AIDS Education & Services for Minorities, Inc.'s (NAESM) Programs and Services. Since 1990, NAESM has been hard at work serving the needs of the community. It's our privilege to share with you, in this report, our successes and challenges.

One of the major highlights of this period has been the ending of the funding cycles for three of our major funded grants, Centers for Disease Control and Prevention (CDC) Program Announcements 00100, 00023, and 99091B. Since inception, funding for these three projects has allowed NAESM to provide an array of much needed services for our community locally and nationally.

In January 2004, NAESM competed for a new round of funding from the Centers for Disease Control and Prevention for our Department of Capacity Building Assistance under CDC Program Announcement 04019. Funding for this program was compartmentalized into four Focus Areas: Strengthening Organizational Infrastructure for HIV Prevention; Strengthening Interventions for HIV Prevention; Strengthening Community Access to and Utilization of HIV Services; and Strengthening Community Planning for HIV Prevention. NAESM competed for funding in two of these Focus Areas and was successfully funded to help improve the capacity of community planning groups and health departments to include infected and affected racial and ethnic minority participants in the community planning process, and to increase parity, inclusion, and representation (PIR) on community planning groups in African American Populations.

Shortly there after, in February 2004 NAESM also competed for funding from the Centers for Disease Control and Prevention for our Department of Health Education and Prevention. Through CDC Program Announcement 04064, we were successfully funded to provide HIV prevention services to members of racial ethnic minority communities who are at risk for HIV infection. Such services include: Prevention Case Management; HIV Counseling, Testing and Referral services; and the prevention intervention Many Men, Many Voices.

Thanks to the funding we receive under these two program announcements, we were able to continue to provide some of the same services we were providing under the previously funded grants as well as some newly developed services that are much needed for our community.

In April 2005, NAESM also competed and successfully received funding from Healthcare GA Foundation which provided additional operating support for the agency. Thanks to funding from this grant we were able to provide training for our development team in regards to fundraising strategies and planning as well as provide additional training and consultation to our Board of Directors on fundraising methods and their overall responsibilities.

In August 2005, sadly we celebrated the home going of one of our most cherished employees, Harold Dean Philpot. During his five year tenure at NAESM, Harold served in several capacities with the organization, most notably as our Capacity Building Assistance Coordinator. While being apart of the NAESM family, Harold worked diligently to develop and facilitate trainings that improved the knowledge, skills, and technology necessary for individuals, organizations, and communities to develop and sustain effective HIV prevention programs. Harold used those same tools to develop and implemented technological advancements which help put NAESM in the forefront of HIV/AIDS prevention in Atlanta.

Harold's presence will be immensely missed, however in his memory that we are empowered to continue providing quality services for those in need and to continue to grow and evolve as a leader in our community. As the number of HIV infections continue to grow for African Americans, NAESM remains committed to the fight against this disease. We look forward to serving our community for many years to come. We Love You, Love Yourself, BE SAFE...

In the struggle,

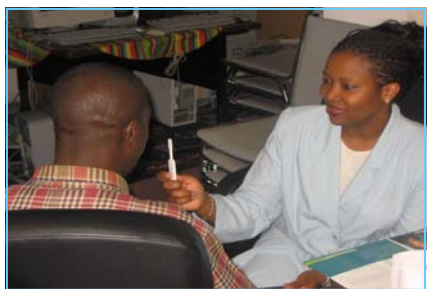
*Rudolph H. Carn
Founder and CEO*

Department of Health Education & Prevention Health Education & Prevention

Introduction and Overview

June 30, 2004 marked the end of two of our major grants, CDC PA 00023 and 00100, which supported our health education and prevention efforts. These efforts included: HIV testing and counseling, HIV 101 and other risk reduction workshops, outreach, and preventive case management. Fortunately, in February 2004, we competed and was successfully funded for CDC's newly released program announcement 04064.

Under PA 04064, we received funding to provide HIV prevention services to members of racial/ethnic minority communities who are at high risk for HIV infection. More specifically, we received funding to provide three major interventions: HIV Counseling and Testing, Preventive Case Management, and Many Men Many Voices.



HIV Counseling & Testing

With statistics indicating more African American men are dying from HIV/AIDS, we realize that we have an enormous responsibility to inform individuals of their HIV status. With this in mind, initially we used the OraSure HIV-1 Specimen Collection Device test, which is a device used to collect oral fluid from the mouth in only a few minutes without using needles. The oral fluid is tested to see if it contains HIV antibodies and all results are available within 3-5 business days after testing. One of the challenges we faced with providing the OraSure HIV-1 Specimen Collection Device test was that a great majority of the individuals tested failed to return for their results. During the 2004 fiscal year, NAESM administered HIV test to 924 individuals with only 505 returning for post test results and counseling giving us a rate of return of only 55%. Realizing that we can do better, we continued to brainstorm and research options and programs that would improve our rate of return.

Thanks to advancements in HIV testing technology, in 2005 we began using the OraQuick Advance Rapid HIV 1/2 test in which we are able to provide a test result in as little as 20 minutes. The OraQuick Advance Rapid HIV 1/2 test is also a oral sample test. As a result, in 2005, NAESM administered HIV test to 714 individuals with 95% returning for post test results and counseling, increasing our rate of return by 40%.

Clients who tested positive and returned for post-test counseling were referred to primary and secondary medical care and offered additional counseling or supportive services.

Preventive Case Management

Prevention Case Management or PCM is a client-centered HIV prevention actively with the fundamental goal of promoting the adoption and maintenance of HIV risk-reduction behaviors by clients with multiple, complex problems and risk-reduction needs. PCM is intended for persons having or likely to have difficulty initiating or sustaining practices that reduce or prevent HIV acquisition, transmission, or re-infection. This HIV prevention activity addresses the relationship between HIV risk behaviors and other issues such as substance abuse, STD treatment, mental health, and social and cultural factors.

The Preventive Case Management (PCM) component of the Department of Health Education (DHEP) is not limited by person's HIV status or sexual identity. The goal of the PCM Program is to have clients complete a Prevention Case Management service plan which involves identifying at-risk behaviors and then formulating a plan to reduce those behaviors.

All clients enrolled in the PCM Program are screened and assessed for HIV prevention needs. The client along with the Prevention Case Manager are then charged with developing a client-center prevention plan. In addition, the Prevention Case Manager provides HIV risk reduction counseling and coordinates HIV preventive services and follow-up. The Prevention Case Manager monitors clients on a monthly basis and reassess client needs and progress.

During the 2004 fiscal year, NAESM maintain a caseload of 42 clients, while during the 2005 fiscal year, NAESM maintained a caseload of 15 clients.

Many Men, Many Voices

Many Men, Many Voices is a group-level intervention program developed to prevent HIV and sexually transmitted diseases among African American men who have sex with men (MSM) who may or may not identify themselves as gay. The intervention addresses factors that influence the behavior of African American MSM: cultural, social, and religious norms; interactions between HIV and other sexually transmitted diseases; sexual relationship dynamics; and the social influences that racism and homophobia have on HIV risk behaviors.

Participants of this intervention will engage in a six session workshop in which they identify and change behaviors that put them at risk for HIV transmission. Topics include: understanding the culture of MSM, completing a self risk assessment, discussing relationships, and getting involved with support networks. In 2004, a total of 17 Individuals completed the 3MV intervention, while in 2005, 25 individuals completed the 3MV intervention.



Department of Client Services

Client Services

Introduction and History

Since 1993, the Department of Client Services has provided an array of services to individuals living with HIV/AIDS. NAESM recognizes that in order for positive individuals to ensure they maintain a good health status, clients must consistently visit their health care provider. NAESM also recognizes that clients tend to worry more about other needs such as whether or not they will have a place to sleep, food to eat, or money to pay their bills or provide for transportation. With this in mind NAESM's Client Services Department provides the following services: case management, emergency financial assistance, food and nutritional assistance, clothing closet, transportation assistance, counseling services and referrals, and housing assistance. These services are funded through individual, corporate, and foundation contributions combined with Ryan White CARE Act, Title I, and Broadway Cares Equity Fight AIDS.



Mae Gratis Reed Food Pantry

Nutrition plays an equally vital role toward healthy living and that means providing balanced food options. Named after one of NAESM's co-founders, Mae Gratis Reed, NAESM's food pantry is one of our primary support services. The Mae Gratis Reed Food Pantry offers food that clients can prepare on their own, which they are allowed to access once a month. Pantry supplies are supported through private donations, contributions and through utilizing the Atlanta Community Food Bank. In addition, there are annual fundraisers, such as the Carn-Washington Foundation Holiday Social, that also help contribute to our pantry's inventory. During 2004 and 2005 NAESM has distributed more than 29,000 pounds of food to 284 clients.

In addition to food accessed through our pantry, NAESM also provides food vouchers to clients so that they may obtain food items from grocery vendors that they might not be able to obtain through our pantry.

Transportation Assistance

Clients often times need assistance with getting to and from medical appointments or primary care services. For clients who live in the metro-Atlanta area, tokens are available for use on Atlanta's MARTA rail and bus transportation systems. During 2004 and 2005 NAESM distributed a total of 2,811 MARTA tokens.

Gerald's House

Gerald's House (formerly called AESM House) is a safe place and safe space for HIV positive men, who otherwise would be homeless. Gerald's House continues to provide long-term/permanent housing for HIV positive men to alleviate a homeless situation and develop the life skills necessary to maintain a stable lifestyle. Residents are also able to access other services provided by NAESM, such as food and nutritional assistance, counseling services, emergency financial assistance, etc.

If for some reason, clients are found to be ineligible for housing at Gerald's House, referrals can be made for other housing providers.

Between the 2004 and 2005 fiscal years, nine (9) clients were provided housing at Gerald's House. Additionally, ninety-six (96) individuals received housing services, which included screening and referrals to other housing providers.

Emergency Financial Assistance (EFA)

Sometimes, clients fall behind in paying rent or utility bills due to illness. In such cases, NAESM can help. EFA is available to clients who need assistance to avoid service interruptions or evictions. Through private donations and grants from Broadway Cares/Equity Fights AIDS and Ryan White Title I, NAESM was able to provide 65 people with assistance in paying their utilities and rent during 2004 and 2005.

Clothing Closet

Another component of client services is the Clothing Closet. Whether the need is for shoes, shirts, pants, sweaters, blankets, or jeans, clients can pick out items that they need. Through the generosity of individual supporters, NAESM was able to provide clothing to 275 HIV infected men, women and their families.



Message to Readers...

NAESM gladly accepts donations of gently used clothing, non-perishable food items, and monetary contributions to help support services for our clients. Please contact our office for ways you can donate.

www.naesmonline.org

Or

404-691-8880

Department of Capacity Building Assistance Capacity Building Assistance

Introduction and Overview

By October 2003, NAESM's Capacity Building Program (CBA) team realized they were in the twilight of their five year program. NAESM's cooperative agreement with the Centers for Disease Control and Prevention (CDC) was scheduled to terminate in March 2004.

The program had been funded by CDC since 1999 to provide regionally structured and focused CBA to community-based organization that serve the HIV prevention needs of gay men of color at risk for HIV infection.

Much of the final months of the program were spent drafting proposals to compete for CDC's newest round of CBA funding. CDC's newest cycle of funding was compartmentalized into four, distinct focus areas. NAESM competed in two of the focus areas and was successful in one.



April 2004 marked the re-birth of NAESM's CBA program under CDC's new 5-year cycle of funding. Through its newest funding, NAESM is charged to provide CBA services to strengthen community planning for HIV prevention. The two general objectives of the new program are:

1. To provide capacity building assistance to community planning groups and health departments to gain and maintain African American parity, inclusion, and representation (PIR) during the HIV prevention community planning process.
2. To provide skills-building training workshops to African American to actively and effectively participate in the HIV prevention community planning process as a representative of the African American population.

To support these two objectives, NAESM developed a set of five strategies at the beginning of the new program.

The first strategy is to foster a capacity building assistance process that encourages involvement from the targeted consumers and includes key professional expertise when necessary.

The second strategy is to ensure that targeted consumers are aware and have easy access to capacity building services.

The third strategy is to ensure that all CBA services for targeted consumers are implemented based on logic, behavioral or social science, outcome effectiveness, appropriateness, relevance, and efficiency.

The fourth strategy is to demonstrate a direct relationship between NAESM's CBA services and improvement of the HIV prevention community planning process.

And the final strategy is to invest in opportunities to enhance delivery of capacity building services.

Implementation of the strategies was swift beginning with a series CDC CBA provider institutes in May 2004. Members of NAESM's CBA team attended all four weeks of the institutes.

The June 2004 HIV Prevention Leadership Summit (HPLS) in Atlanta was the public unveiling of NAESM's new CBA program. CBA staff marketed available CBA services through an exhibit hall display. NAESM CBA Coordinator Harold Philpot co-facilitated the New Co-Chairs' Orientation at HPLS.

June was also a milestone for NAESM marked by receipt of the young program's first request for CBA. The request was received from the North Carolina Department of Health and Human Services. The request for NAESM to conduct two Orientation's to Community Planning at the following month's NC HIV Prevention School.

The North Carolina request, in many ways, was a live, test-run for many of the programs new and revised strategies and practices. In fact, the CBA team had developed a new triage process and documentation only a month prior to the request.

NAESM has maintained and encouraged a strong support system with the three CBA providers that also focus on strengthening community planning. The four providers and CDC met in July 2004 to share information and bring alignment to their individual program plans. By the end of the week-long meeting, all providers were energized and more eager than ever to work collaboratively.



In September 2004, CBA Coordinator Harold Philpot facilitated a consensus building workshop at the 2004 Staying Alive conference in Atlanta. NAESM participated at the invitation of the conference planner, the National Association of People with AIDS. Later in the month, Philpot facilitated the same workshop as part of a CBA request for Louisiana's statewide HIV prevention community planning group.

Department of Capacity Building

Capacity Building Assistance

Assistance—Cont.

Highlights

- June 2 – 3, 2004, CBA attends the 2004 CBA Meeting of the South, sponsored by Jackson State University, in Jackson, MS. This meeting allows African American CBA providers from each CDC CBA Focus Area to meet with health department representative from the south region.



- June 14- 16 2004, CBA Team attends the fourth and final training institute sponsored and facilitated by CDC. The CDC mandates these training series for funded CDC PA 04019 CBA providers. The purpose of these institutes was to familiarize each CBA provider, regardless of focus area, with the Diffusion of Effective Behavioral Interventions (DEBI); CBA triage and evaluation; collaboration opportunities; budget and financial issues; and focus area networks.
- June 30, 2004, CBA receives a request from the North Carolina Department of Health and Human Services (NC DHHS) for a community planning orientation workshop. NAESM facilitated two sessions of a community planning orientation at the 2004 NC HIV Prevention School in Greensboro, NC.
- July 26-30 2004, CBA attends the CDC-lead CBA 4 Network meeting in Phoenix, Arizona. This meeting allows organizations of the CBA 4 Network to share developed tool and materials, ask questions about work plans and CBA 4 Network activities, identify potential areas for collaboration efforts and ways to maximize CBA funding, and develop next steps for the CBA 4 Network.
- August 12-13, 2004, CBA participated in a TA network meeting in Atlanta, GA. The purpose of this meeting was to discuss CBA's role as a member of the TA Network.



- September 8, 2004, CBA fulfills a request from the Louisiana Department of Health and Hospitals (LADOH). LADOH requested a two-hour workshop about consensus building for their community planning group.
- October 20-25, 2004, CBA Team attends the 2004 United States Conference on AIDS (USCA) in Philadelphia, PA. As a result of H. Philpot's efforts, CBA added thirty-four new contacts to its database many of which represented CDC-funded community-based organization.
- January 19, 2005, CBA Team participates in the 2005 Nevada Conference on HIV/AIDS scheduled January 19-21, 2005 in Las Vegas, NV.
- April 2, 2005: CBA Team receives a request from Benny Ferro of the CDC to speak with a DeeDee Chamblee Executive Director/ Founder of LaGender, Inc. in Atlanta, GA.
- June 13-14, 2005, CBA Team serves as an exhibitor at the 2005 National HIV Prevention Conference. The conference brings together all players in the HIV prevention arena to concentrate on the importance of science in HIV prevention.



- July 31, 2005, John Malone co-facilitates the New Co-Chair Orientation. Harold Philpot moderates and co-facilitates the African American Institute. Participants of this institute received knowledge and tools to help them develop effective coalitions for HIV prevention.
- August 2, 2005, John Malone co-facilitates the CBA 4 Providers workshop "Building Bridges for Communities of Color." This workshop provided a series of interactive exercises to enable participants to learn fundamental concepts of parity, inclusion, and representation.
- August 5, 2005, CBA Team facilitates a skills building workshop on Conflict Resolution at the 2005 Unity Conference.
- September 23, 2005, The CBA Team facilitated three workshops at the 2005 African American & Hispanic Leadership Conference on HIV/AIDS. John Malone facilitated "Time Management and Community Planning" twice and Donato Clarke facilitated "Focused Conversation and Consensus Building for Community Planning."

Department of Development

Development

Introduction and Overview

NAESM initiated its Development team in 2002 to diversify funding sources and to expand its scope of services and target population all while supporting the mission of NAESM. Development focuses on two major aspects of NAESM: grant writing and fundraiser events.

Grants

Through grant writing, NAESM receives most of its financial support to implement interventions and provide support services from federal organizations. The following is a list of federal grant proposal submitted during NAESM's 2004 and 2005 fiscal years:

Centers for Disease Control and Prevention (CDC): From April 2004 to March 2009, NAESM will receive \$300,000 per year to continue its Capacity Building Assistance (CBA) Program. The purpose of this program is to improve the capacity of community planning groups and health departments to include HIV infect and affected African American participants in the community planning process and to increase African American parity, inclusion, and representation on community planning groups.

Centers for Disease Control and Prevention (CDC): From July 2004 to June 2009, NAESM will receive \$420,000 per year to continue its Health Education & Prevention Program, which includes HIV counseling, testing, and referral (CTR) services; prevention case management (PCM), and the intervention Many Men, Many Voices (3MV)

Ryan White Title I: From May 2004 to April 2005, NAESM received \$79,255 to support the Health Resources and Services Administration's (HRSA) continuum-of-care initiative by providing three Support Services: food, transportation, and emergency financial assistance to eligible clients in metro-Atlanta.

Ryan White Title I: From May 2005 to April 2006, NAESM received \$139,173 to continue providing Support Services (i.e. food, transportation, and emergency financial assistance) to eligible clients in the metro-Atlanta area.

Housing Opportunities for People With AIDS (HOPWA): In 2004, NAESM submitted, but later rescinded, its application for federal funding to support Gerald's House, a housing facility for HIV+ African American men. This was due to NAESM's reconsideration of using federal dollars for operational support where unrestricted dollars would be more appropriate.

The following is a list of grants submitted to foundations and charitable contributors:

Healthcare Georgia Foundation: In April 2005, NAESM was awarded a \$50,000 grant for Board development to increase members' fundraising skills and to create and implement a fundraising strategy to secure additional unrestrictive funds.

Broadway Cares / Equity Fights AIDS: NAESM received \$5,000 to provide rental emergency financial assistance to eligible clients in the metro-Atlanta area from September 2005 to August 2006.

Fundraising Events

Fundraiser events are NAESM's primary activities to increase unrestrictive financial support for operational costs and expenses. Each year, NAESM plans and implements fundraisers that will not only generate funds, but also are events that the community will support and enjoy.

Art Auction

In both 2004 and 2005, NAESM was honored to have renowned artist Kenneth Gatewood as the auction's featured artist and Nordstrom and AirTran Airlines as the auction's most supportive corporate sponsors. In 2004, NAESM raised more than \$16,860 and in 2005, raised \$17,028. In 2006, NAESM will host its annual art auction at the Atrium in the historical Auburn Avenue district in Downtown Atlanta.



Labor Day Pool Party

In 2004, NAESM hosted its annual Labor Day Pool Party fundraiser at Piedmont Park in Downtown Atlanta where more than 2,500 people celebrated life and diversity during Atlanta's Black Gay Pride.

Department of Human Resources

Human Resources

Introduction and Overview

The Department of Human Resources is an intricate part of the administrative structure of NAESM. Human Resources performs in the following capacities: identify, recruit, and select qualified candidates to staff positions; interview and assess applicants; orient new hires; resolve grievance issues; develop policy and procedures; coach and develop employees; provide benefit and retirement information; coordinate volunteers; implement programs to improve staff morale; monitor quality assurance; limit turnover; and other duties that may be assigned by the CEO or deemed appropriate as the needs of clients and staff change.



Diversity of Staff

NAESM is an equal opportunity employer who complies with Georgia labor laws. NAESM proudly employs staff based on various educational backgrounds, experience, knowledge, skills and abilities. NAESM does not discriminate on the basis of race, sex, creed, age, or sexual orientation. PLWHA are encouraged to apply.

NAESM prides itself on remaining “on the cutting edge” by conducting periodic assessments to ensure that our current employees possess skill sets that are required to successfully perform a job function. If an employee has an “area of opportunity,” a performance development plan is created with input from the employee. NAESM also takes pride in its compensation structure. In most of the funding proposals that are developed, current realistic administrative cost are included that competitively represent the economy.

Programs and Incentives

NAESM maintains its competitive edge through several mediums. Some of the mediums are as follows: staff development through ongoing training and development, by State certified trainers and facilitators; succession planning; attending conferences focusing on HIV/AIDS; Atlanta HIV health services planning council; community planning meetings; and action learning initiatives. NAESM has a comprehensive cross-training and in-house computer application training programs that have successfully increased overall staff abilities to provide services and technological advancement. Some of the programs that NAESM makes available to its employees are medical and dental health coverage, short and long term disability, employee assistance programs; life insurance policy and investment opportunities through 401K.

Volunteers are Key

The lifeline of survival for non-profits is from the community at large, more specifically volunteers who give their time and efforts. Throughout the year, hundreds of youths and adults, from various backgrounds, unite to support the mission of NAESM. The volunteers participated in various activities, which may vary with personal interests and /or strengths. Each volunteer is introduced to NAESM through an extensive orientation process and then hands-on projects. In the orientation, volunteers are given an overview of the organization and acclimated to the mission and the services NAESM offers. An important part of NAESM’s protocol is to maintain each client’s confidentiality. Therefore, volunteers have very limited access to clients or client information and are required to sign a confidentially agreement form.

NAESM participated in the Hands On Atlanta April 16, 2005 Spring National Youth Service Day; of which 10 youth from a local orphanage completed much needed landscaping and general yard work at NAESM’s office location.

NAESM also participated in the October 1, 2005 Annual Hands On Atlanta Volunteer Day of which 13 Morehouse School of Medicine Students successfully and assembled over 500 safer sex kits, through a excellent display of teamwork and organizational skills.



Volunteers donate more than 1, 600 hours annually. They participate in such activities as: safer sex kit packing; Hands on Atlanta Day where minor repairs and landscaping are done to Gerald’s House; NAESM’s Annual Art Auction; NAESM’s Labor Day Pool Party; the Dr. Martin Luther King Jr. Service Summit; the African American Outreach Initiative; National Black HIV/AIDS Awareness Day, National HIV/AIDS Testing Day and World AIDS Day.

With their hands and hearts, volunteers help NAESM to fulfill its commitment of offering quality services to our clients and community. Additionally, NAESM staff donates more than 1,800 hours of their personal time to agency activities such as facilitating evening groups, weekend yard sales fundraisers and client services. These volunteer hours are in addition to the full-time schedule of a 40-hour workweek.

Financial Statements

Finance

Statement of Financial Position

	9/30/2005	9/30/2004
ASSETS		
Cash and cash equivalents	7,431	10,387
Grants receivable	6,766	5,214
Accounts receivable	-	1,552
Prepaid expenses	-	7,542
Inventory - donated art	26,853	26,853
Property and equipment - net	568,403	602,311
Note receivable	4,021	7,096
Loan origination costs	<u>4,788</u>	<u>6,156</u>
Total Assets	<u>618,262</u>	<u>667,111</u>
LIABILITIES		
Accounts payable	13,278	43,409
Refundable credits	-	88,949
Note Payable	428,460	345,729
Line of credit payable	<u>99,307</u>	<u>99,600</u>
Total liabilities	<u>541,045</u>	<u>577,687</u>
NET ASSETS		
Unrestricted	50,364	62,571
Temporarily restricted	26,853	26,853
Total net assets	<u>77,217</u>	<u>89,424</u>
Total liabilities and net assets	<u>618,262</u>	<u>667,111</u>

Statement of Activities

	9/30/2005	9/30/2004
UNRESTRICTED NET ASSETS		
SUPPORT AND REVENUE		
Governmental grants	772,215	932,640
Contributions	88,556	54,101
Non-governmental grants and allocations	24,680	22,272
Rental income	-	4,500
Inkind donations	10,050	2,065
Interest Income	276	686
Special events	20,519	18,373
Client Fees	11,407	13,670
Other support and revenue	<u>82,315</u>	<u>-</u>
Total support and revenue	<u>1,010,018</u>	<u>1,048,307</u>
EXPENSES		
Program Services	848,644	1,063,736
Fundraising	18,165	12,738
Management and general	<u>155,416</u>	<u>171,718</u>
Total expenses	<u>1,022,225</u>	<u>1,248,192</u>
Change in net assets	(12,207)	(199,885)
Net assets - beginning of year	<u>89,424</u>	<u>289,309</u>
Net assets - end of year	<u>77,217</u>	<u>89,424</u>

Financial Statements

Finance

Statement of Cash Flow

	9/30/2005	9/30/2004
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	(12,207)	(199,885)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	42,134	42,647
Grants receivable	(1,552)	44,491
Accounts receivable	1,552	11,256
Prepaid expenses	7,542	(2,516)
Inventory for resale	-	4,762
Deposits	-	4,186
Loan origination cost	1,368	(6,156)
Refundable advances	(88,949)	88,949
Accounts payable and accrued liabilities	<u>(30,131)</u>	<u>(5,535)</u>
Net cash provided (used) by investing activities	<u>(80,243)</u>	<u>(17,802)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property and equipment - net	<u>(6,858)</u>	<u>(380,583)</u>
Net cash flows provided (used) by investing activities	<u>(6,858)</u>	<u>(380,583)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Payments on notes receivable	3,075	10,619
Proceeds from promissory note	96,458	442,000
Principle payments on debt	<u>(15,388)</u>	<u>(95,486)</u>
Net cash flows provided (used) by financing activities	<u>84,145</u>	<u>357,133</u>
Net increase (decrease) in cash and cash equivalents	(2,956)	(41,252)
Cash and cash equivalents - beginning of year	<u>10,387</u>	<u>51,639</u>
Cash and cash equivalents - end of year	<u><u>7,431</u></u>	<u><u>10,387</u></u>
SUPPLEMENTAL DISCLOSURES:		
Interest expense and loan fees	<u>35,144</u>	<u>15,120</u>

Board of Directors

Larry C. Ferrell
President

Rudolfo A. Price, CPA

Dr. Carlton M. Sapp

Donna J. Tate

Rudolph H. Carn
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NAESM is a member of the Georgia Shares Employee Giving Program. Federal employees use pledge number 6503. State of Georgia employees use pledge number 194003.